### Comments on "Economic Mobility and the Rise of the Latin American Middle Class"

Nora Lustig
Professor, Tulane University
Nonresident Fellow, CGD and IAD

LACEA-LAMES
Universidad del Pacífico, Lima, Perú
November 1, 2012

#### **General Comments**

- Past mobility results may not be a good predictor of future mobility because educational upgrading sped up
- More progressiveness in the distribution of government services is not only due to the fact that middle-class and rich opted out
- Median voter in LA tends to be in the 'vulnerable' group and not the middle-class (Arg, Bol, Bra, Gua, Mx and Per; in Uru, in the middle-class); is new social contract reflecting its needs?

### How do governments' tax collection and social spending treat the middle-class?

- Does the middle-class get a 'fair share' of government benefits?
- Is the middle class a net receiver from or a net payer to the fiscal system?
- What proportion of the population in the middle class experiences upward and downward fiscal mobility?
- Results from Commitment to Equity Project (CEQ): Lustig et al. 2012. Fiscal incidence analysis for Argentina, Bolivia, Brazil, Guatemala, Mexico, Peru and Uruguay

## Does the middle-class get a fair share of government benefits? Tertiary Education

- Spending on tertiary progressive in relative terms (equalizing) everywhere except in Guatemala
- Everywhere except for Uruguay, the share of spending on tertiary education for middle class is larger than its population share: it is getting more than its fair share. Those who opted out appear to be in the class called 'rich' (more than US\$50 ppp/day)
- In Argentina, Bolivia, Peru and Uruguay, the vulnerable group (US\$4 to \$10ppp/day) is getting its fair share or more; in Brazil, Guatemala and Mexico, it is not; spending in the latter is heavily concentrated in the middle class and on the rich as well in the case of Brazil.

	DISTRIBUTION									
	% BENEFITS GOING TO EACH INCOME GROUP					GROUP				
	y < 2.5	2.5 < y < 4	4 < y < 10	10 < y < 50	y > 50	Total				
ARGENTINA (2009)										
Education: Tertiary	5.0%	4.8%	41.2%	48.3%	0.6%	100.0%				
Income shares	1.2%	2.3%	25.7%	62.2%	8.6%	100.0%				
Population shares	13.0%	8.9%	42.6%	34.4%	1.1%	100.0%				
<b>BOLIVIA (2009)</b>										
Education: tertiary	3.6%	8.5%	42.5%	43.6%	1.8%	100.0%				
Income shares	2.4%	4.9%	29.2%	53.5%	9.9%	100.0%				
Population shares	15.1%	14.2%	41.3%	28.4%	1.0%	100.0%				
BRAZIL (2009)										
Education: tertiary	3.3%	3.0%	20.3%	57.5%	15.9%	100.0%				
Income shares	1.6%	2.6%	15.8%	49.7%	30.4%	100.0%				
Population shares	15.3%	11.3%	33.6%	35.3%	4.5%	100.0%				
GUATEMALA (2010)										
Education: tertiary	2.5%	4.7%	26.0%	66.4%	0.3%	100.0%				
Income shares	7.8%	11.5%	34.7%	39.9%	6.0%	100.0%				
Population shares	29.3%	22.2%	34.0%	14.1%	0.4%	100.0%				
MEXICO (2008)										
Education: tertiary	2.0%	4.7%	29.9%	59.7%	3.7%	100.0%				
Income shares	1.5%	2.9%	20.3%	54.9%	20.3%	100.0%				
Population shares	12.4%	11.4%	38.3%	35.3%	2.6%	100.0%				
PERU (2009)										
Education: tertiary	3.6%	8.1%	37.2%	49.1%	2.1%	100.0%				
Income shares	2.3%	4.1%	23.5%	55.1%	15.1%	100.0%				
Population shares	15.1%	13.4%	37.5%	32.0%	1.9%	100.0%				
URUGUAY (2009)										
Education: tertiary	9.8%	11.1%	38.5%	39.5%	1.1%	100.0%				
Income shares	0.4%	1.1%	10.0%	59.3%	29.2%	100.0%				
Population shares	5.1%	6.5%	27.8%	53.8%	6.8%	100.0%				

#### Middle Class: Net Payer or Net Receiver?

- Disposable Income (after direct taxes and transfers)
  - Net Payer: Guatemala, Mexico, Peru, Uruguay
  - Net Receiver: Bolivia, Brazil
- Disposable Income MINUS net indirect taxes
  - Net Payer: Bolivia, Brazil, Guatemala, Peru and Uru
  - Net Receiver: Mexico (energy subsidies 2008)
- And PLUS transfers in kind in education & health
  - Net Payer: Brazil, Peru
  - Net Receiver: Bolivia, Guatemala, Mexico, Uruguay

# What proportion of the population in the middle class experiences upward and downward fiscal mobility (including effect of indirect taxes)?

- Bolivia: 5% down and 0% up
- Brazil: 15% down and 0.3% up
- Guatemala: 6% down and 0% up
- Mexico: 3% down and 0% up
- Peru: 2% down and 0% up
- Uruguay: 6% down and 0% up

### Fiscal Mobility Matrix for Brazil (Lustig and Higgins, 2012)

BRAZIL (2009)										
Market Income	y < 1.25	1.25 < = y <	2.50 <= y <	4.00 <= y <	10.00 <= y	50.00 <= y	Horizont	% of population		
groups	y < 1.25	2.50	4.00	10.00	< 50.00	30.00 <− y	al sum	76 OI POPUIATIOII		
y < 1.25	69.4%	21.3%	5.9%	3.0%	0.4%	0.0%	100.0%	5.7%		
1.25 < = y < 2.50	4.1%	81.4%	9.9%	4.2%	0.5%	0.0%	100.0%	9.6%		
2.50 <= y < 4.00	0.0%	14.8%	74.9%	9.5%	0.8%	0.0%	100.0%	11.3%		
4.00 <= y < 10.00	0.0%	0.0%	11.1%	85.7%	3.1%	0.0%	100.0%	33.6%		
10.00 <= y < 50.00	0.0%	0.0%	0.0%	15.2%	84.5%	0.3%	100.0%	35.3%		
50.00 <= y	0.0%	0.0%	0.0%	0.0%	31.5%	68.5%	100.0%	4.5%		
% of population	4.3%	10.7%	13.5%	35.8%	32.5%	3.2%	100.0%	100.0%		