



#### Slower Growth, Poverty and the Expansion of the Middle-class

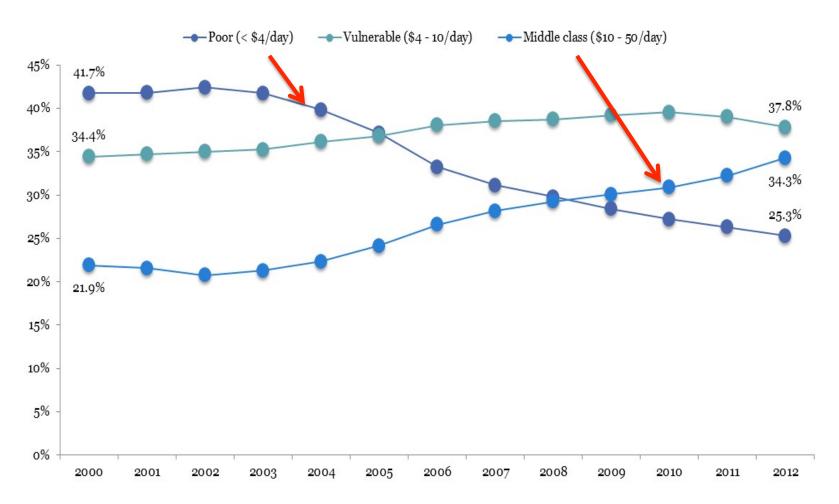
Nora Lustig
Tulane University
CGD and IAD

LACEA
Universidad de Sao Paulo
Sao Paulo, Brazil
November 20, 2014

In the 2000s, economic growth and declining inequality led to:

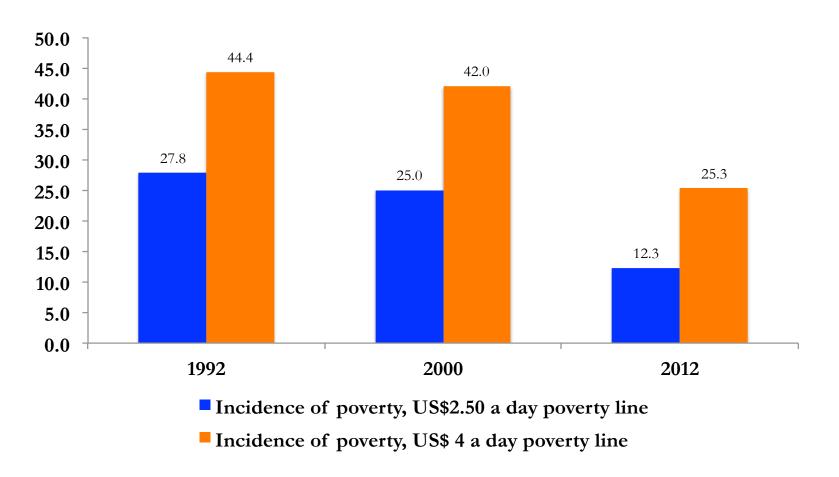
- => significant poverty reduction and
- => a robust expansion of the "middle-class"

#### Percentage of population by income groups **Latin America, c. 2000-2012**

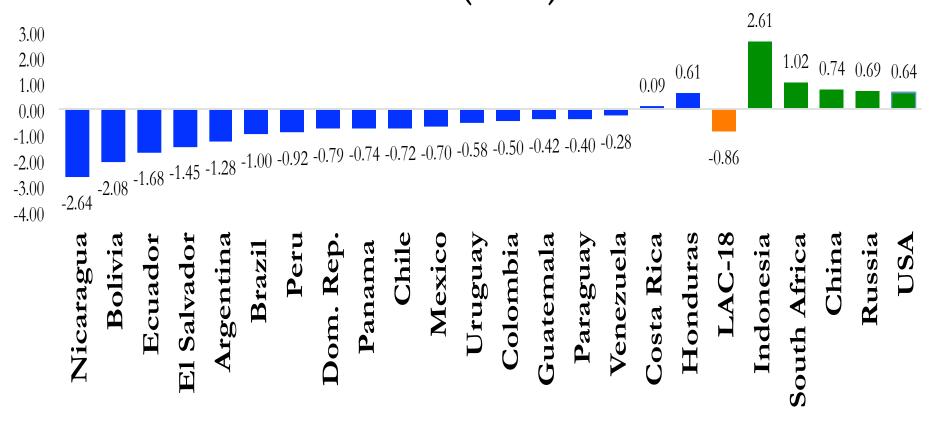


Azevedo, Lopez-Calva, Lustig and Ortiz. 2015. Inequality, Mobility and Middle Classes in Latin America. In Dayton, Jeff (editor)

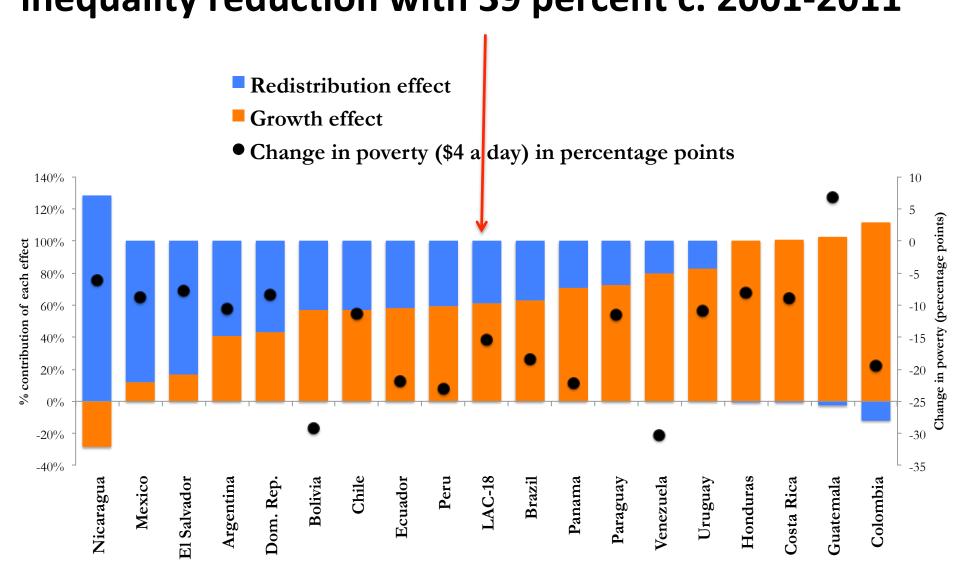
# Decline in Poverty 1992-2012 (Ave. Headcount Ratio in %)



# Average Yearly Change in Gini: 2000 (circa) - 2012 (circa)

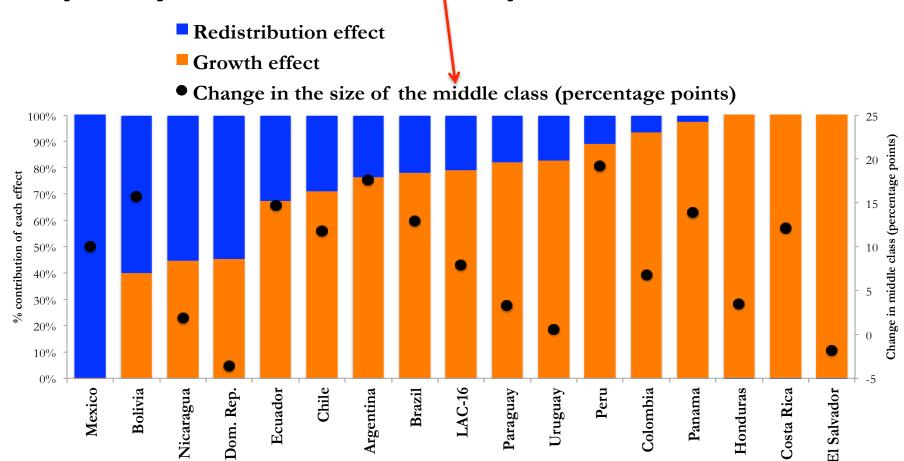


# Poverty reduction: Growth contributed with about 61 percent and inequality reduction with 39 percent c. 2001-2011

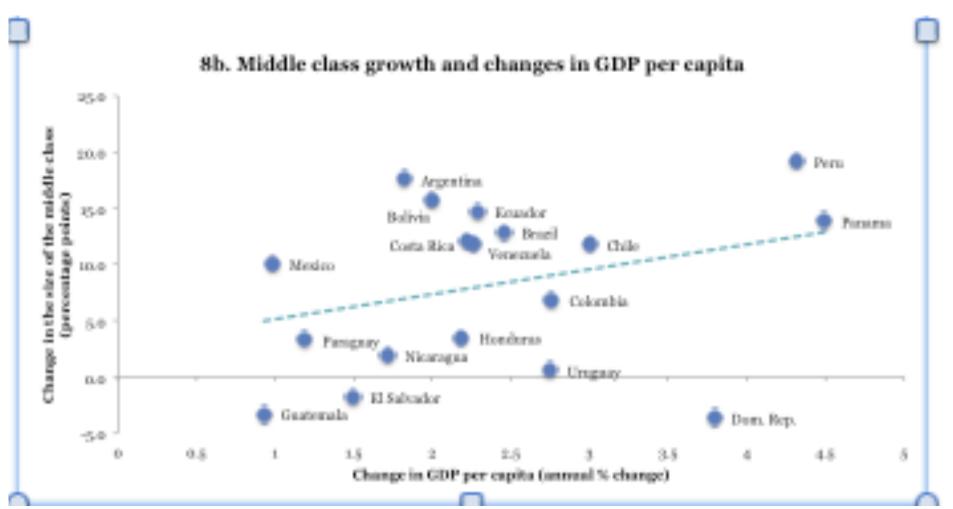


#### **Expansion of the middle-class:**

Growth contributed with about 79 percent and inequality reduction with 21 percent c. 2001-2011

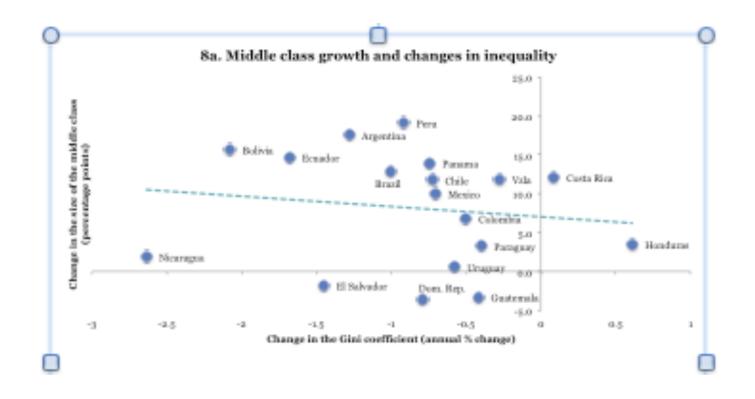


### Correlation between changes in the size of the middle class and changes in income per capita; c. 2000-2012



Azevedo, Lopez-Calva, Lustig and Ortiz. 2015. Inequality, Mobility and Middle Classes in Latin America. In Dayton, Jeff (editor)

### Correlation between changes in the size of the middle class and changes in inequality; c. 2000-2012

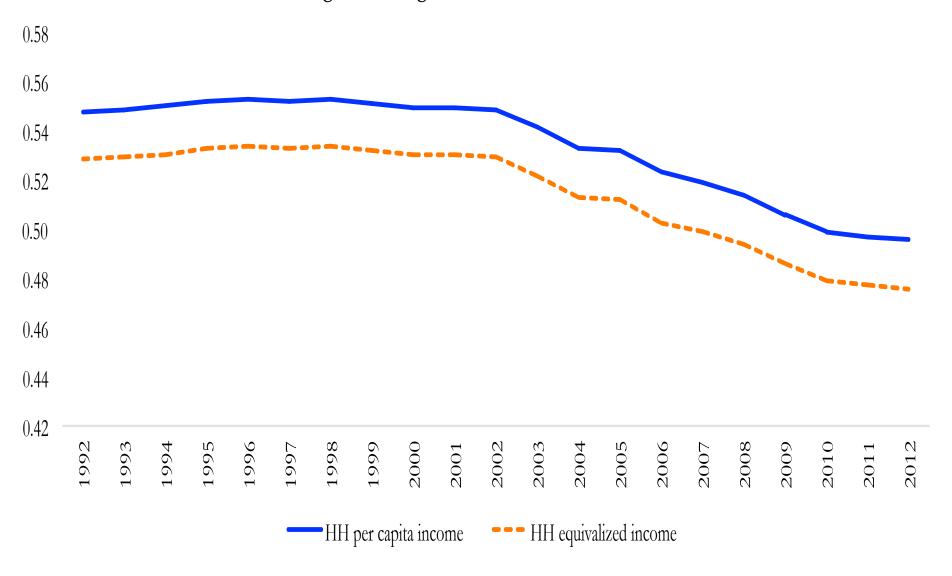


Azevedo, Lopez-Calva, Lustig and Ortiz. 2015. Inequality, Mobility and Middle Classes in Latin America. In Dayton, Jeff (editor)

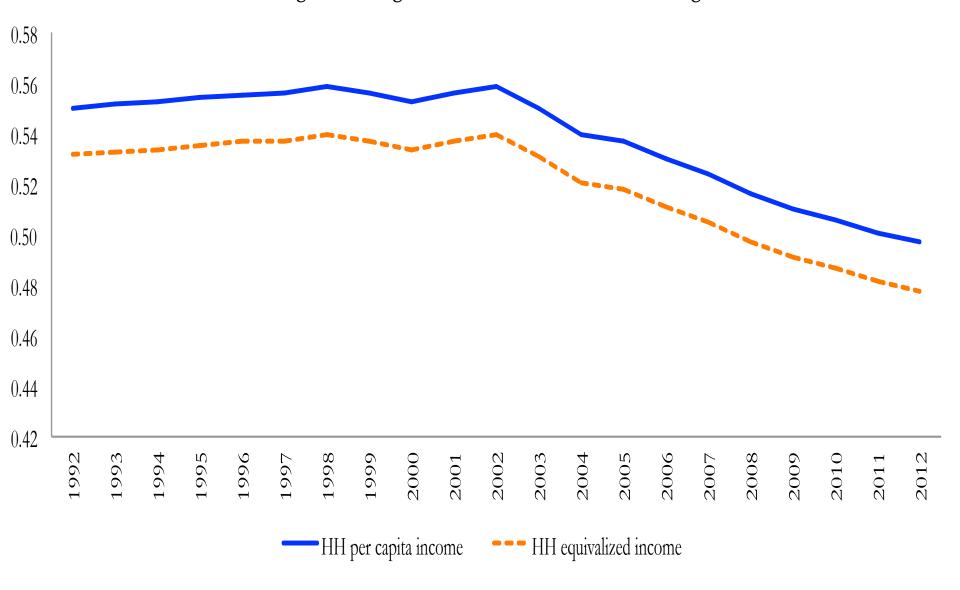
With slower growth, we know that-everything else equal—the reduction in
poverty and the expansion of the middle-class
will also proceed at a slower pace

- Will inequality increase, stay the same or decline?
  - Who knows, but let's make some conjectures

Panel A: Weighted averages of the Gini coefficient; 18 countries

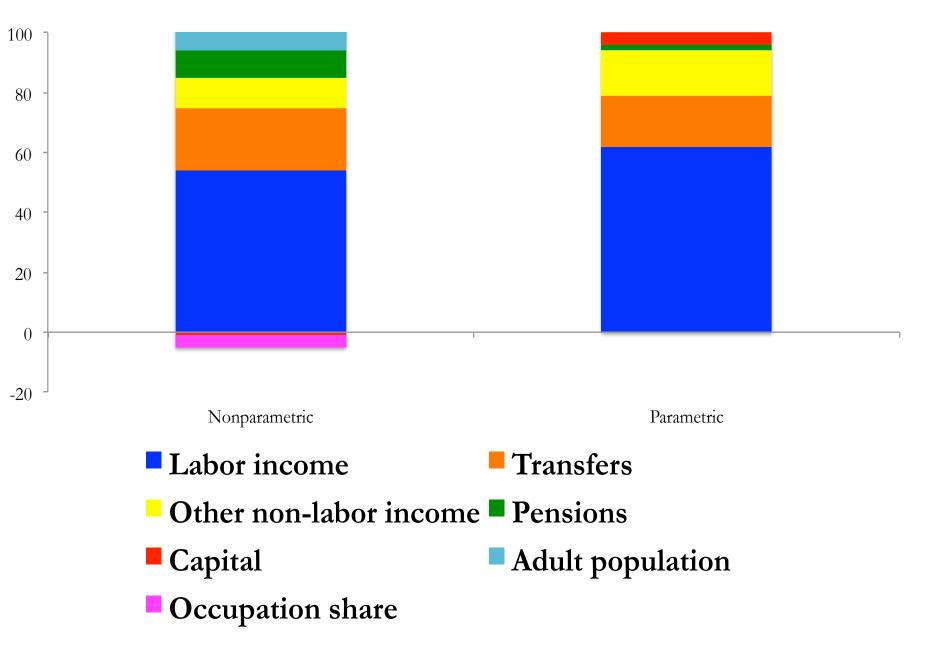


Panel B: Weighted averages of the Gini coefficient, excluding Mexico



# Determinants of the decline in inequality: candidates

- Declining inequality of hourly labor income
- Larger and more progressive transfers
- Lower dependency ratios
- Higher participation rates of adults



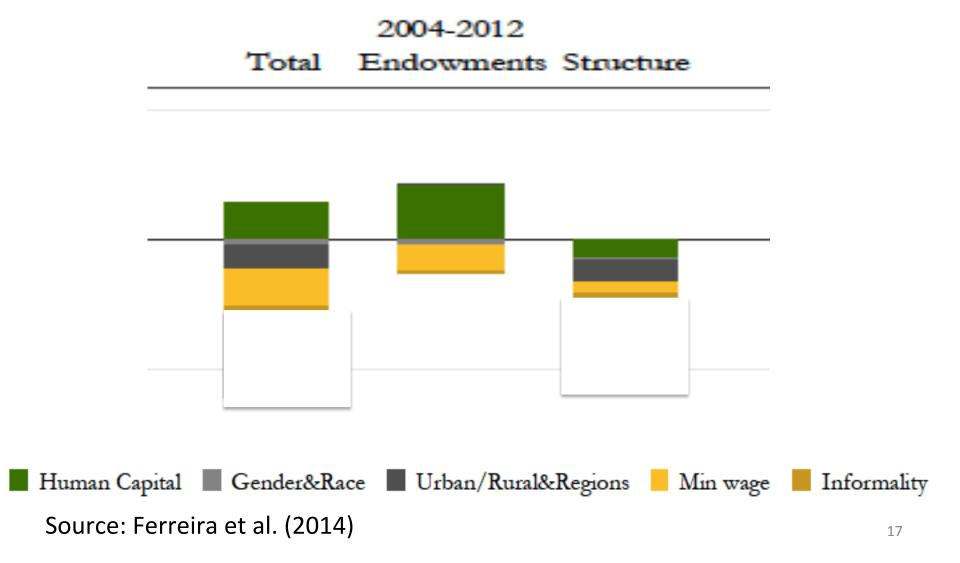
Lustig et al. (2014) based on SEDLAC

- Government transfers (including noncontributory pensions)
  - With countries facing fiscal retrenchment, transfers will probably not continue as a major force; may even get eroded with inflation
- Remittances
  - With US recovery, remittances are likely to continue being a positive equalizing force
- Labor earnings inequality
  - Wage structure effect
  - Composition effect (education and experience)

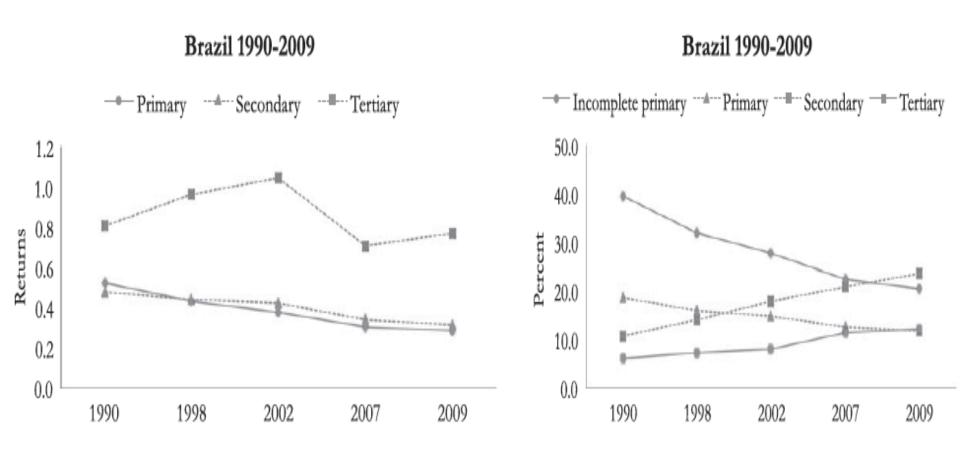
### Zooming in

Brazil

# Brazil: Decomposing: human capital, gender/race, urban/rural, minimum wage, informality



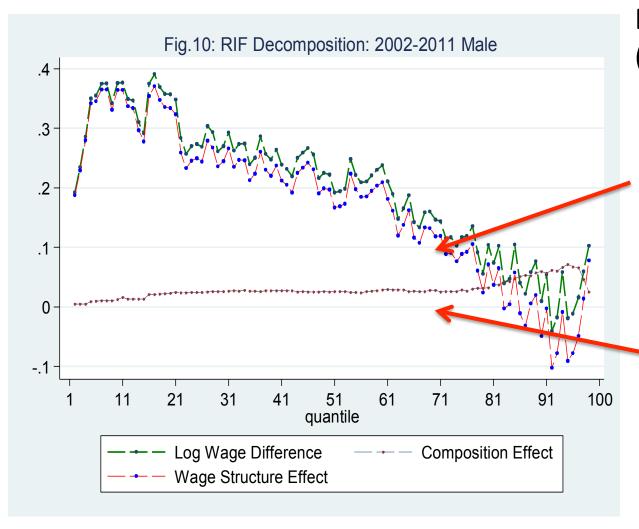
# Brazil: Relative Supply and Relative Returns



Lustig et al. (2014)

#### **Brazil: Education and Experience**

- Decomposition of change in wage inequality:
  - Pay Structure Effect: Change in Relative
     Wages => Equalizing
  - Endowment Effect: Change in Composition for Education and Experience =>Slightly Unequalizing ("paradox of progress)

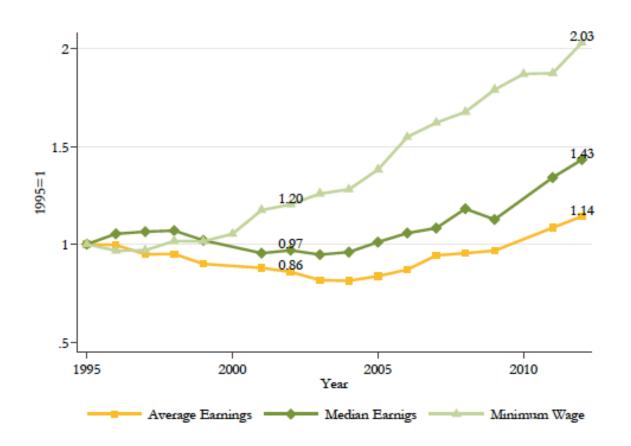


Brazil (2002-2011):

- RelativeWages=> Equalizing
- CompositionEducation &Experience>SlightlyUnequalizing

#### **Brazil: Rising minimum wage**

Figure 5: Minimum wages and the evolution of earnings: 1995-2012.



Source: Ferreira et al. (2014)

# Brazil: Decline in real wages for workers with tertiary

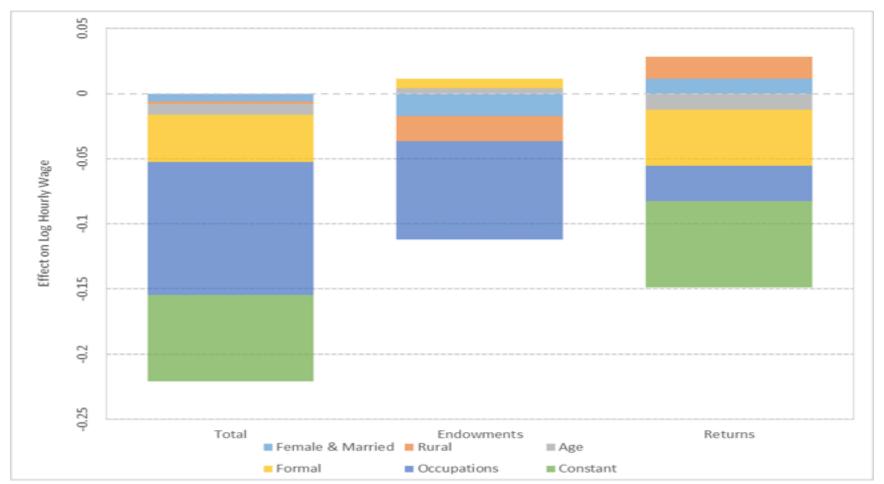


Wang, Yang. 2013. "Decomposing the Changes in Male Wage Distribution in Brazil." Tulane University, Ph.D. field paper

### Zooming in

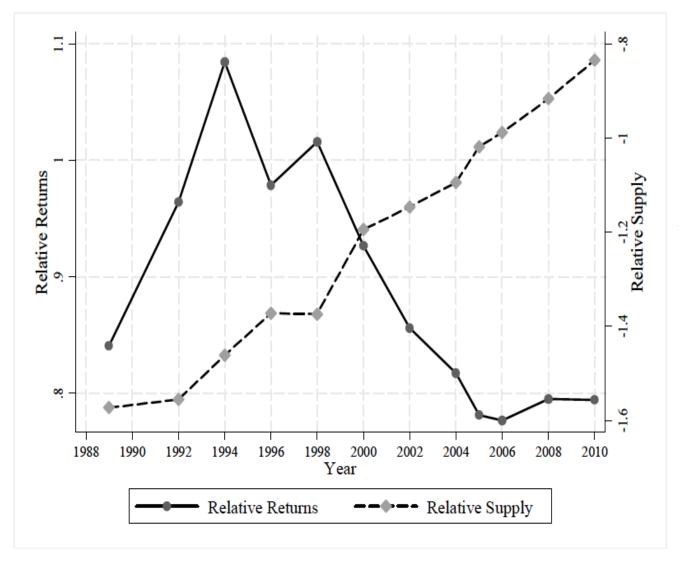
Mexico

### Mexico: Decomposing: occupation, age, gender, urban/rural, informality



Campos, Lopez-Calva and Lustig "Declining wages for college-educated workers in Mexico: disentangling the age, cohort and education effects," to be presented at *Latin American Inequality in the Long-run*, Buenos Aires, December 5, 2014

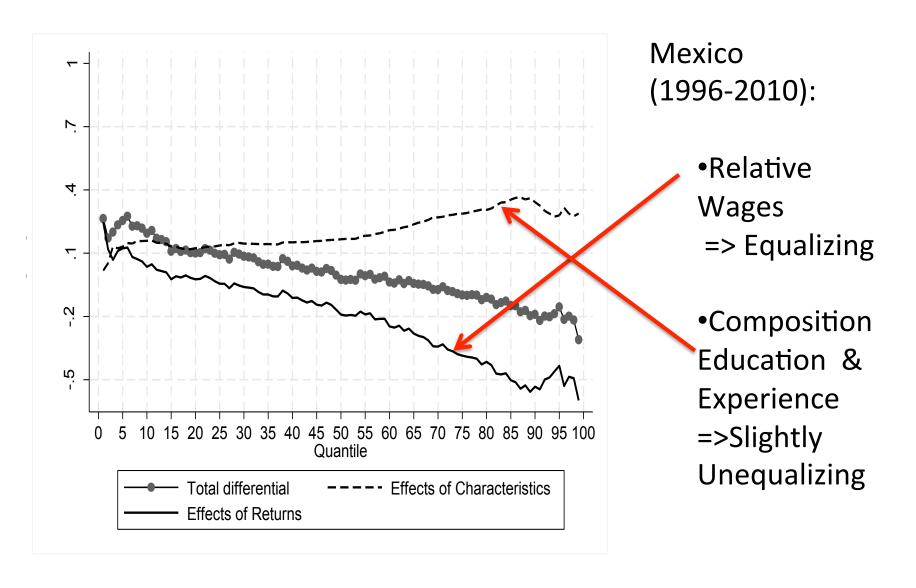
Mexico: Relative returns and relative supply, 1989-2010 (High school and more vs. secondary or less)



Mexico:
Decline in
skill premium
coincides with the
expansion of the
relative supply of
workers with post
secondary
education

Campos, R., G. Esquivel and N. Lustig. 2014. "The Rise and Fall of Income Inequality in Mexico, 1989–2010," Chapter 7 in Giovanni Andrea Cornia, ed., *Falling Inequality in Latin America: Policy Changes and Lesssons*, WIDER Studies in Development Economics, Oxford University Press,

- Decomposition of change in wage inequality:
  - Pay Structure Effect: Change in Relative Wages => Equalizing
  - Endowment Effect: Change in Composition for Education and Experience =>Slightly Unequalizing ("paradox of progress)



Campos, R., G. Esquivel and N. Lustig. 2014. "The Rise and Fall of Income Inequality in Mexico, 1989–2010," Chapter 7 in Giovanni Andrea Cornia, ed., *Falling Inequality in Latin America: Policy Changes and Lesssons*, WIDER Studies in Development Economics, Oxford University Press,

#### Zooming in: Mexico

#### Change in Returns

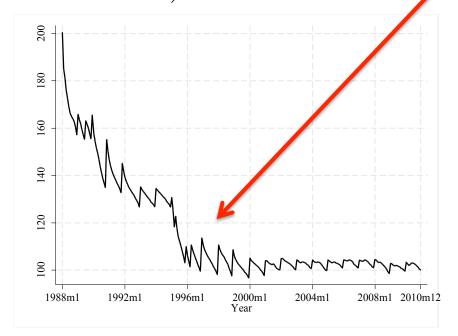
- Minimum wages and unionization no effect
- Increase in relative supply of skilled workers
- Degraded tertiary?
- Skills obsolescence?

Campos, Lopez-Calva and Lustig (in progress)

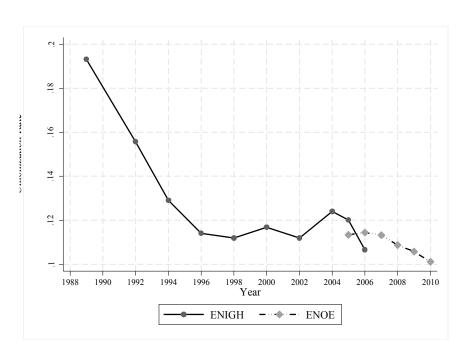
### In contrast to Brazil, in Mexico minimum wages did not increase at all...

#### Real Minimum Wage and Unionization: 1988-2010

A. Real Minimum Wage Index (December 2010=100)

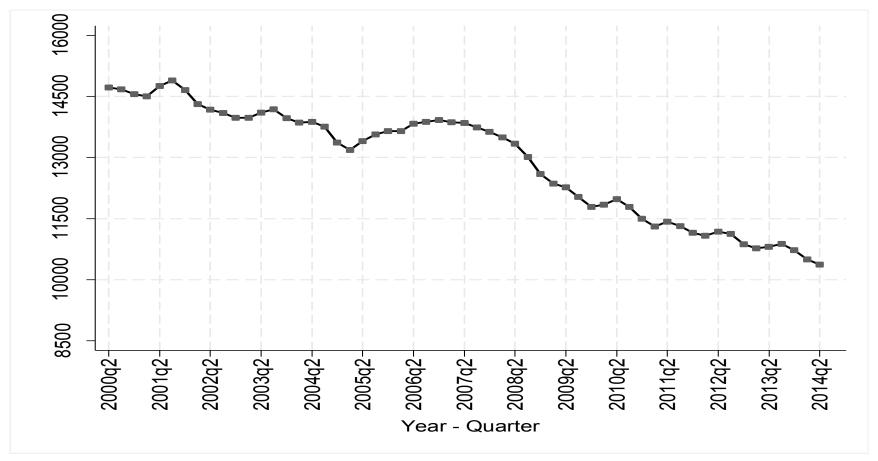


#### B. Unionization Rate



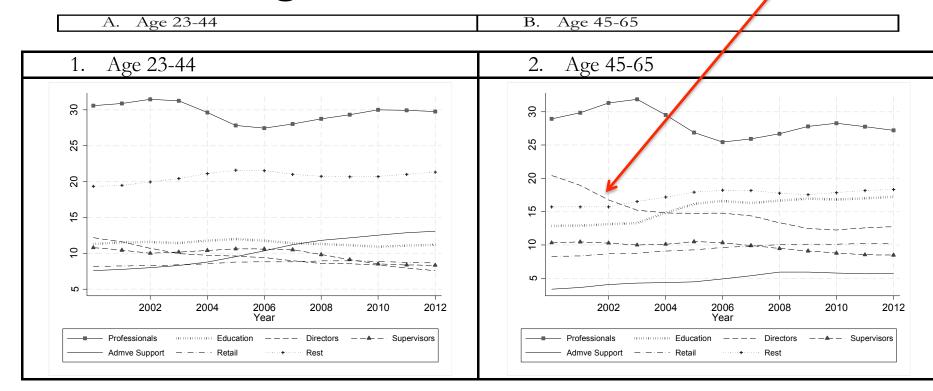
Campos, R., G. Esquivel and N. Lustig. 2014. "The Rise and Fall of Income Inequality in Mexico, 1989–2010," Chapter 7 in Giovanni Andrea Cornia, ed., *Falling Inequality in Latin America: Policy Changes and Lesssons*, WIDER Studies in Development Economics, Oxford University Press,

# Mexico: Average Monthly Earnings for College-Educated Workers



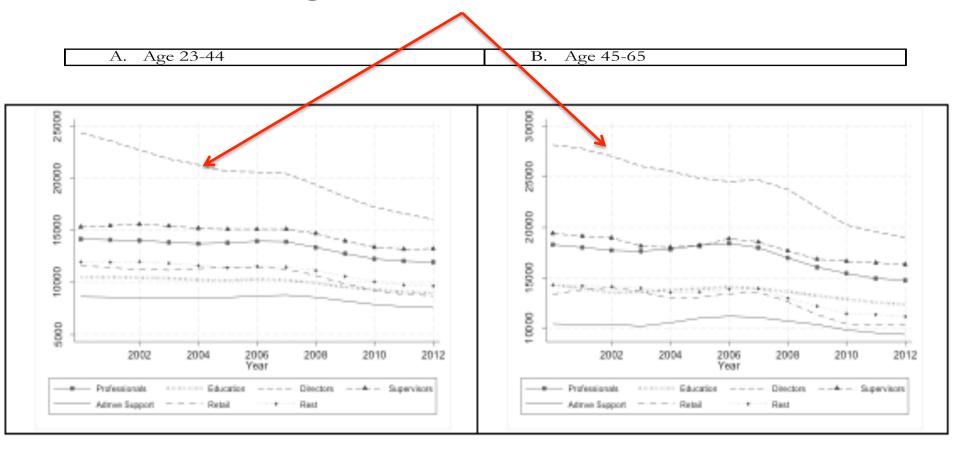
Campos, Lopez-Calva and Lustig "Declining wages for college-educated workers in Mexico: disentangling the age, cohort and education effects," to be presented at *Latin American Inequality in the Long-run*, Buenos Aires, December 5, 2014

# Mexico: Employment Structure of College-Educated Workers



Campos, Lopez-Calva and Lustig "Declining wages for college-educated workers in Mexico: disentangling the age, cohort and education effects," to be presented at *Latin American Inequality in the Long-run*, Buenos Aires, December 5, 2014

# Mexico: Earnings by profession of College-Educated Workers



Campos, Lopez-Calva and Lustig "Declining wages for college-educated workers in Mexico: disentangling the age, cohort and education effects," to be presented at *Latin American Inequality in the Long-run*, Buenos Aires, December 5, 2014

#### References

- Azevedo, J. P., L. F. Lopez-Calva, N. Lustig, E. Ortiz-Juarez (2015) "Inequality, Mobility and Middle Classes in Latin America", in: Dayton-Johnson, J. (2015) Latin America's Emerging Middle Class.
   Palgrave McMillan.
- Bourguignon, F., F. Ferreira and N. Lustig (2005) *The Microeconomics of Income Distribution Dynamics in East Asia and Latin America*, Oxford University Press, Washington, DC.
- Campos, Lopez-Calva and Lustig "Declining wages for college-educated workers in Mexico: disentangling the age, cohort and education effects," to be presented at *Latin American Inequality in the Long-run*, Buenos Aires, December 5, 2014
- Campos, R., G. Esquivel and N. Lustig. 2014. "The Rise and Fall of Income Inequality in Mexico, 1989–2010," Chapter 7 in Giovanni Andrea Cornia, ed., *Falling Inequality in Latin America: Policy Changes and Lesssons*, WIDER Studies in Development Economics, Oxford University Press, Oxford, United Kingdom.
- Ferreira, F.H. G., S. Firpo, and J. Messina (2014) "A More Level Playing Field? Explaining the Decline in Earnings Inequality in Brazil, 1995-2012", IRIBA Working Paper: 12, The University of Manchester.
- Lopez-Calva, L. F. and N. Lustig (2010) *Declining Inequality in Latin America: A Decade of Progress?*, Brookings Institution Press and UNDP.
- Lustig, N., L. F. Lopez-Calva, E. Ortiz-Juarez (2014) "Deconstructing the Decline in Inequality in Latin America," in Basu, Kaushik and Joseph Stiglitz, eds. *Proceedings of IEA roundtable on Shared Prosperity and Growth,* 2015, Palgrave-Macmillan
- Wang, Yang (2013) "Decomposing the Changes in Male Wage Distribution in Brazil." Tulane University, Ph.D. field paper.

# Obrigada! iGracias! Thank you!