



# FISCAL POLICY AND ETHNO-RACIAL INEQUALITY IN BOLIVIA, BRAZIL, GUATEMALA AND URUGUAY

Nora Lustig
Tulane University
CGD and IAD

**ECINEQ** 

Luxembourg

July 15, 2015

Reference: Lustig, Nora. 2014. "Fiscal Policy and Ethnoracial Inequality in Bolivia, Brazil, GUATEMALA And Uruguay" CEQ Working Paper No. 22, Center for Inter-American Policy and Research and Department of Economics, Tulane University and Inter-American Dialogue, forthcoming.

To appear in a special issue of the Latin American Research Review.

Acknowledgment: This paper was prepared as part of the joint project between the Commitment to Equity project (CEQ) and the Gender and Diversity Division of the Inter-American Development Bank- project. Launched in 2008, the CEQ is a joint initiative of the Center for Inter-American Policy and Research and the Department of Economics, Tulane University and the Inter-American Dialogue www.commitmentoequity.org.



### **CEQ Assessment: Tools**

- Handbook: Lustig and Higgins, current version Sept 2013;
   includes sample Stata code => available on CEQ website
- Master Workbook: Excel Spreadsheet to present background information, assumptions and results. Lustig and Higgins, version Feb 2015 (available with permission)
- Diagnostic Questionnaire: = > available on website
- Ado Stata Files: (available with permission)
- CEQ Handbook 2016 (forthcoming)

Lustig and Higgins, editors. Commitment to Equity Handbook: Estimating the Redistributive Impact of Fiscal Policy

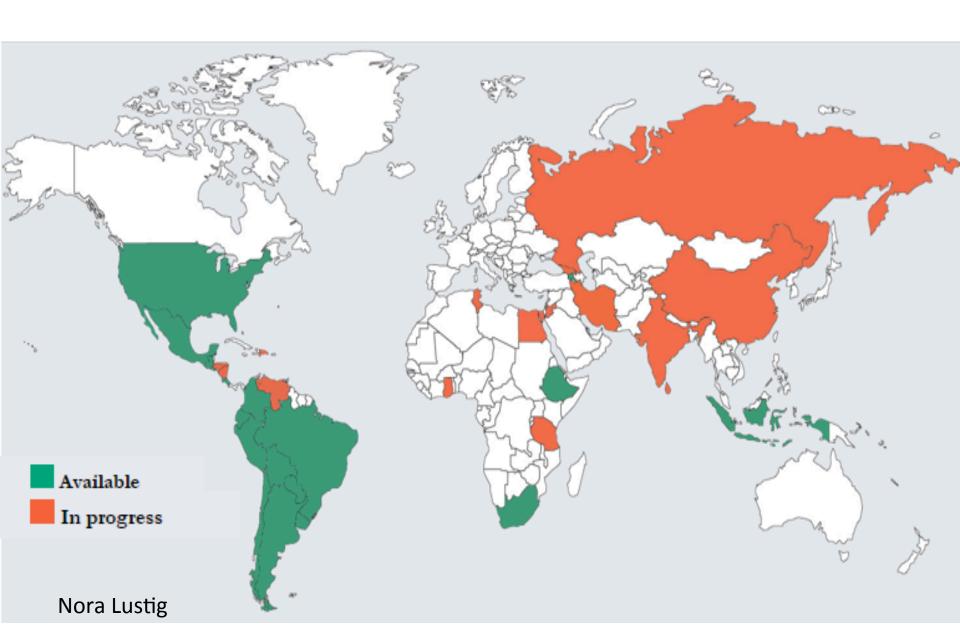


### **NEW! CEQ Institute**

- Research-based policy tools
- CEQ database and informational resources
- Advisory and training services
- Bridges to policy



### www.commitmentoequity.org





## Fiscal Incidence Analysis by Ethnicity and Race: Teams

- CEQ Director: Nora Lustig
- Bolivia: Veronica Paz Arauco, George Gray-Molina, Wilson Jimenez and Ernesto Yañez
- Brazil: Sean Higgins and Claudiney Pereira
- Guatemala: Maynor Cabrera, Nora Lustig and Hilcias E. Moran
- Uruguay: Marisa Bucheli, Maximo Rossi and Florencia Amabile
- Research Assistant: Adam Ratzlaff



## Household Surveys Used in Country Studies

- Bolivia: Encuesta de Hogares, 2009 (I)
- Brazil: Pesquisa de Orçamentos Familiares, 2009 (I)
- Guatemala: Encuesta Nacional de Ingresos y Gastos Familiares,
   2010 (I)
- Uruguay: Encuesta Continua de Hogares, 2009 (I)

Note: The letters "I" indicate income data.

### **Outline**

- Characterizing the Ethno-racial Divide
- Incidence Analysis: Methodological Highlights
- Incidence Analysis by Ethnic and Racial Groups: Main Results
  - Fiscal Policy, Inequality and Poverty in the Ethno-Racial Space
  - Fiscal Policy: Progressivity and Propoorness in the Ethno-Racial Space

### Summary

- Afrodescendants and indigenous groups in Latin
   America have higher poverty rates and are
   disproportionately represented among the poor
- Using comparable fiscal incidence analyses for Bolivia, Brazil, Guatemala and Uruguay, the paper analyzes how much poverty and inequality of opportunity change after direct and indirect taxes, cash transfers, and subsidies
- Conclusion: taxes and transfers reduce the ethnoracial divide but --with the exception of Uruguay-very slightly and for some indicators the divide is increased

## **Proportion of Nonwhite Population** (self-reporting)

- Bolivia: 54.2 %
- Brazil: 50.8 %
- Guatemala: 40.7 %
- Uruguay: 4.4 %

### The Ethno-racial Divide

- Per capita income of the white population is between sixty percent higher to twice as high as the per capita income of the nonwhite population.
- Decomposing Theil index: Inequality between ethnic or racial groups accounts for between 1 percent of total inequality in Uruguay to 9.1 percent in Brazil.

### **INEQUALITY**

Indicator	Bolivia (2009)	Brazil (2009)	Guatemala (2009/10)	Uruguay (2009)
White/Nonwhite Average Per Capita Market Income*	1.6	2.1	2.1	1.8
Theil Index (in %)	49.7	67.4	69.2	45.6
Contribution of Between Race ** (in %)	4.9	9.1	8.5	1

Source: Author's calculation based on Bolivia (2009): Paz-Arauco et al., 2013 CEQ-IDB; Brazil (2009): Higgins and Pereira, 2013 CEQ-IDB; Guatemala (2010/2011): Cabrera and Moran, 2013 CEQ-IDB; Uruguay (2009): Bucheli, Rossi and Amabile, 2013 CEQ-IDB.

Note: All these measures use *pre-fisc* or market income, defined as gross wages and salaries, income from capital, private transfers and contributory pensions; it includes self-consumption (except for Bolivia) and imputed rent for owner's occupied housing.

<sup>\*</sup>The nonwhite population for Bolivia and Guatemala refer to the indigenous population; in the case of Brazil, to the *pardo* population; and, in the case of Uruguay, to the afro-descendants.

<sup>\*\*</sup>Corresponds to the "between" component of a standard decomposition of the Theil index.

### Poverty and Education by Ethnicity and Race

- The share of nonwhites in the poor population is higher than in the total population.
- The probability of being poor (measured by the headcount ratio with the international poverty line of \$2.50 in purchasing power parity dollars per day) is between two and three times higher for the nonwhites.
- Schooling is roughly between two and three years lower for the nonwhite population in all four countries.

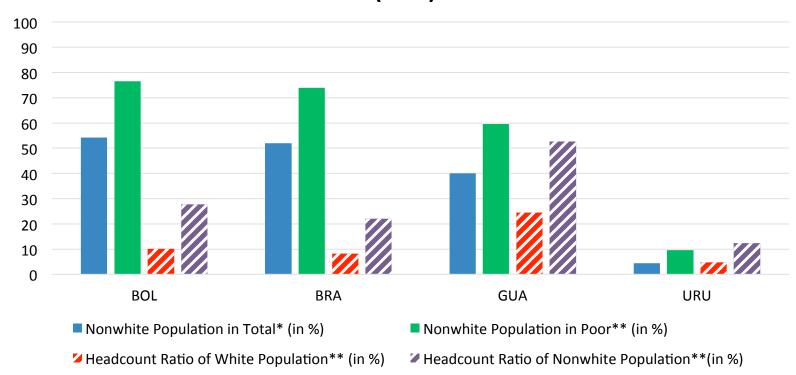
Indicator	Bolivia (2009)	Brazil (2009)	Guatemala (2009/10)	Uruguay (2009)
Nonwhite Population in Total* (in %)	54.2	50.8	40.7	4.4
Nonwhite Population in Poor** (in %)	76.5	72.8	59.5	9.5
Headcount Ratio of White Population** (in %)	10.1	8.2	24.5	4.8
Headcount Ratio of Nonwhite Population**(in %)	27.7	21.7	52.5	12.4
Average Years of Schooling of White Population (+25 yrs old)	9.7	8.2	5.8	8.8
Average Years of Schooling of Nonwhite Population (+25 yrs old)	7	6.3	2.3	6.8

<sup>\*</sup>The nonwhite population for Bolivia and Guatemala refer to the indigenous population; in the case of Brazil, to the Afro-Brazilian (*pardo* and *preto*) population; and, in the case of Uruguay, to Afro-descendants.

<sup>\*\*</sup>Poverty is measured for per capita market income with the international poverty line of US\$2.50 ppp per day.

#### **POVERTY**

## Share of Total Population; Share of Poor Population; Headcount Ratio White/Nonwhites (in %)

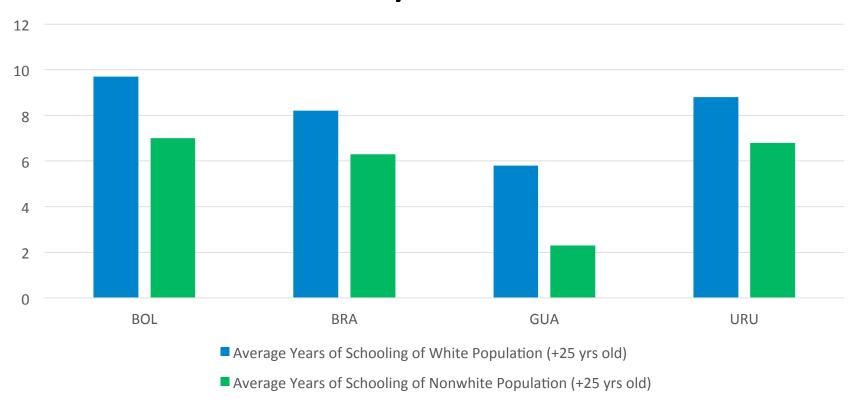


Source: Author's calculation based on Bolivia (2009): Paz-Arauco et al., 2013 CEQ-IDB; Brazil (2009): Higgins and Pereira, 2013 CEQ-IDB; Guatemala (2010/2011): Cabrera and Moran, 2013 CEQ-IDB; Uruguay (2009): Bucheli, Rossi and Amabile, 2013 CEQ-IDB.

Note: All these measures use *pre-fisc* or market income, defined as gross wages and salaries, income from capital, private transfers and contributory pensions; it includes self-consumption (except for Bolivia) and imputed rent for owner's occupied housing. \*The nonwhite population for Bolivia and Guatemala refer to the indigenous population; in the case of Brazil, to the *pardo* population; and, in the case of Uruguay, to the afro-descendants. \*\*Poverty is measured for per capita market income with the international poverty line of US\$2.50 ppp per day.

### **EDUCATION**

### Average Years of Schooling Whites/Nonwhites



Source: Author's calculation based on Bolivia (2009): Paz-Arauco et al., 2013 CEQ-IDB; Brazil (2009): Higgins and Pereira, 2013 CEQ-IDB; Guatemala (2010/2011): Cabrera and Moran, 2013 CEQ-IDB; Uruguay (2009): Bucheli, Rossi and Amabile, 2013 CEQ-IDB.

### **Outline**

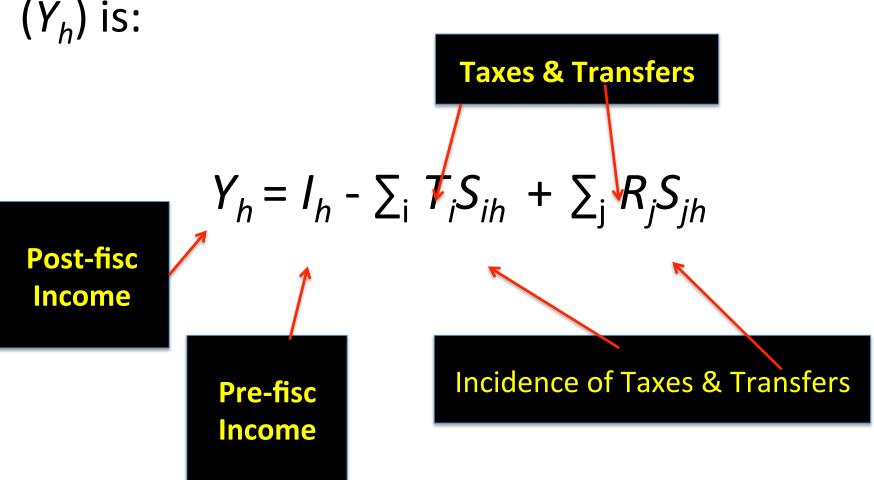
- The Ethno-Racial Divide
- Incidence Analysis: Methodological Highlights
- Incidence Analysis by Ethnic and Racial Groups:
   Indicators: Main Results
  - Fiscal Policy, Inequality and Poverty in the Ethno-Racial
     Space
  - Fiscal Policy: Progressivity and Pro-poorness in the Ethno-Racial Space

### Basic elements of standard fiscal incidence

- Before taxes and transfers income of unit h, or I<sub>h</sub>
- Taxes  $T_i$ 
  - personal income taxes; contributions to social security
  - consumption taxes and subsidies
- Transfers R<sub>i</sub>
  - social spending: cash & near-cash transfers; in-kind transfers (education and health)
  - consumption and production (agriculture) subsidies
- "Allocators" of tax i and transfer j to unit h, or S<sub>ih</sub>, S<sub>jh</sub> (the share of tax i borne or transfer j received by unit h) => Incidence
- Post-taxes and transfers income of unit h  $(Y_h)$

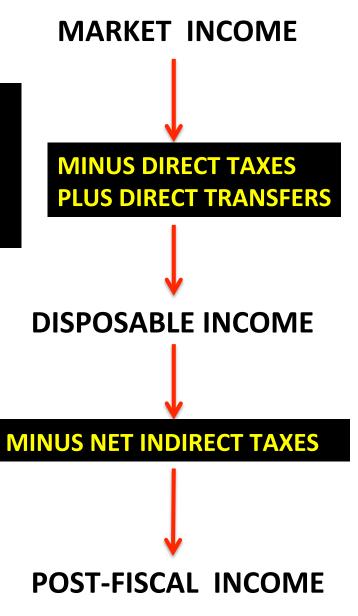


Post-taxes and transfers income of unit h
(Y, ) is:





Construction of Income Concepts





## Methods to Construct Income Concepts

- Direct Identification Method
- Imputation Method
  - Direct (Education and Health)
  - Simulation (Direct and Indirect Taxes)
- Inference Method
- Alternate Survey
- Secondary Sources Method

Uses income per capita as the welfare indicator



### **Commitment to Equity Assessments (CEQ)**

#### **Caveats:**

- Accounting Approach: no behavioral, no general equilibrium effects and no intertemporal effects
- Point-in-time
- Mainly average incidence; a few cases with marginal incidence



### **Commitment to Equity Assessments (CEQ)**

### **Advantages:**

- Comprehensive standard fiscal incidence analysis of current systems
- Harmonized definitions and methodological approaches to facilitate cross-country comparisons
- Uses secondary sources to a minimum
- Allocators vary => full transparency in the method used for each category, tax shifting assumptions, etc.

### **Outline**

- The Ethno-Racial Divide
- Incidence Analysis: Methodological Highlights
- Incidence Analysis by Ethnic and Racial Groups:
   Main Results
  - Fiscal Policy, Inequality and Poverty in the Ethno-Racial Space
  - Fiscal Policy: Progressivity and Pro-poorness in the Ethno-Racial Space

### Table 2 – Fiscal Policy Outcome Indicators and the Ethno-Racial Divide

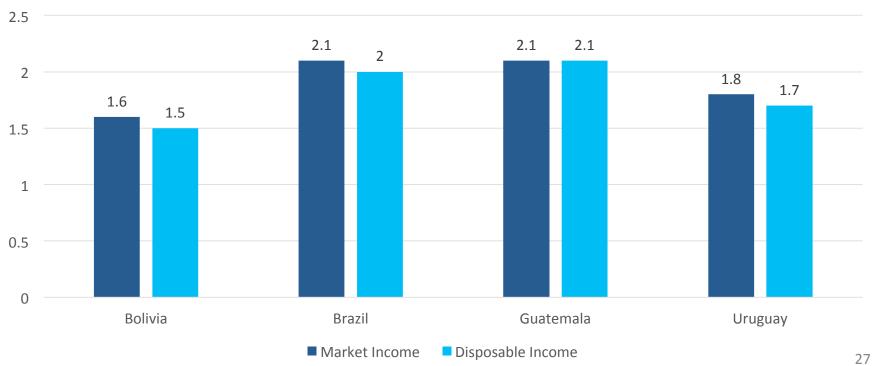
Outcome	Indicator	
Inequality	White/nonwhite average per capita market vs. disposable income Decomposable inequality measure (Theil index) for market income vs. disposable income and post-fiscal income	
	Contribution of between race inequality to overall inequality for market income vs. disposable income and post-fiscal income	
Poverty	Headcount ratio of white and nonwhite population for market income vs. disposable income and post-fiscal income	

### Summary

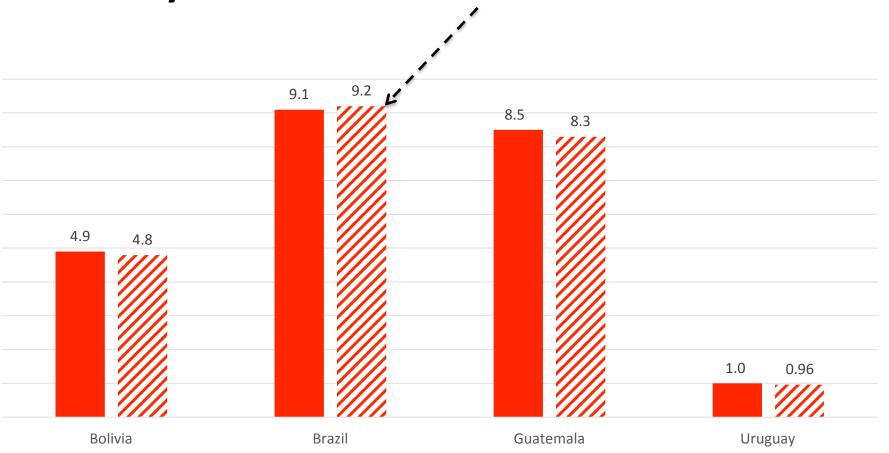
- What is the impact of direct taxes and direct transfers on ethnic and racial inequality?
  - –Although all the indicators move in the right direction, with the exception of the headcount ratio in Uruguay, the change is quite small

The ratio of average per capita incomes by ethnicity or race declines by at most one decimal point (Bolivia, Brazil and Uruguay) to nothing (Guatemala) ...

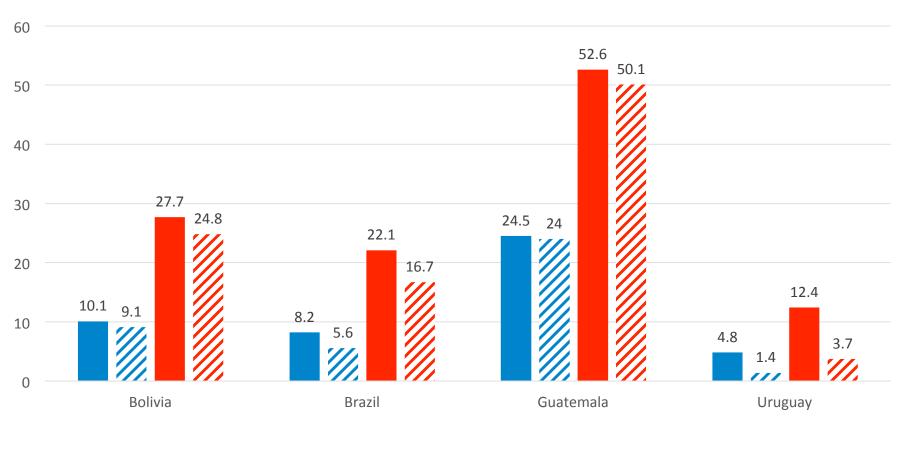
#### White/Nonwhite Average Per Capita Income



# The contribution of the between-race component changes by a very small and it actually increases for Brazil ...



### The difference in headcount ratios by ethnic group and race after taxes and transfers is still very large, with the exception of Uruguay...



■ Headcount ratio of white population\*\* (in %)

■ Headcount ratio of nonwhite population\*\*(in %)

Headcount ratio of white population\*\* (in %)

More importantly, when one adds the effect of consumption taxes, the gap in the headcount ratio increases above that for market income in Brazil (!) and remains unchanged in Bolivia....

Difference in Headcount Ratio in Percentage Points	Market Income	Disposable Income	Post-fiscal Income
Bolivia	17.6	15.7	16.9
Brazil	13.5	10.8	<b>↓</b> 14
Guatemala	28.1	26.1	27.1
Uruguay	7.6	2.3	3.1

### **Outline**

- The Ethno-Racial Divide
- Incidence Analysis: Methodological Highlights
- Incidence Analysis by Ethnic and Racial Groups: Indicators: Main Results
  - Fiscal Policy, Inequality and Poverty in the Ethno-Racial
     Space
  - Fiscal Policy: Pro-poorness vs. Horizontal Equity in the Ethno-Racial Space

### Indicators of Pro-poorness and Horizontal Equity in the Ethno-Racial Divide

Dimension of Fiscal System	Indicator
Pro-disadvantaged group	Probability of escaping poverty by ethnic or racial group
Horizontal equity	The share of taxes and transfers is equal to the population shares by racial or ethnic group within the poor

Brazil: the poorest white population receives almost twice as much in direct transfers than the equally poor nonwhites ...



## **Guatemala: Horizontal Equity of Taxes and Transfers**

Guatemala		NON INDIGENOUS	INDIGENOUS
		% nat'l	% nat'l
POPULATION	y<=1.25	36.32%	63.68%
	1.25 <y<=2.50< td=""><td>42.03%</td><td>57.97%</td></y<=2.50<>	42.03%	57.97%
	2.50 <y<=4< td=""><td>52.64%</td><td>47.36%</td></y<=4<>	52.64%	47.36%
MARKET	y<=1.25	35.46%	64.54%
INCOME	1.25 <y<=2.50< td=""><td>42.30%</td><td>57.70%</td></y<=2.50<>	42.30%	57.70%
	2.50 <y<=4< td=""><td>53.36%</td><td>46.64%</td></y<=4<>	53.36%	46.64%
All Direct	y<=1.25	23.80%	76.20%
Transfers	1.25 <y<=2.50< td=""><td>26.03%</td><td>73.97%</td></y<=2.50<>	26.03%	73.97%
	2.50 <y<=4< td=""><td>35.04%</td><td>64.96%</td></y<=4<>	35.04%	64.96%
	1.25 <y<=2.50< td=""><td>49.93%</td><td>50.07%</td></y<=2.50<>	49.93%	50.07%
	2.50 <y<=4< td=""><td>58.73%</td><td>41.27%</td></y<=4<>	58.73%	41.27%
Indirect	y<=1.25	51.13%	48.87%
Subsidies	1.25 <y<=2.50< td=""><td>53.64%</td><td>46.36%</td></y<=2.50<>	53.64%	46.36%
	2.50 <y<=4< td=""><td>63.17%</td><td>36.83%</td></y<=4<>	63.17%	36.83%
Indirect Taxes	y<=1.25	43.44%	56.56%
	1.25 <y<=2.50< td=""><td>44.53%</td><td>55.47%</td></y<=2.50<>	44.53%	55.47%
	2.50 <y<=4< td=""><td>56.35%</td><td>43.65%</td></y<=4<>	56.35%	43.65%
Net Indirect	y<=1.25	41.92%	58.08%
Taxes	1.25 <y<=2.50< td=""><td>42.55%</td><td>57.45%</td></y<=2.50<>	42.55%	57.45%
	2.50 <y<=4< td=""><td>54.69%</td><td>45.31%</td></y<=4<>	54.69%	45.31%

### **Probability of Escaping Poverty Through Direct Transfers (in percent)**

	Bolivia	Brazil	Guatemala	Uruguay
National	10.4	27.2	4.3	71.5
White	10.1	33.4	2.9	71.6
Non-White	10.4	25.0	5.2	73.5

If the goal were to equalize the disposable income poverty of the disadvantaged group to the market income poverty of the non-disadvantaged group, the probability of escaping poverty for the nonwhite population would have to be 63 percent in Bolivia and Brazil, 53 percent in Guatemala and 61.4 percent in Uruguay

35

### Thank you